



Webb Wheel Products, Inc. OES Aftermarket Business Unit • www.webbwheel.com • oessales@webbwheel.com



Webb Terms of Sale

Truckload Requirements:

1. Minimum 380 pieces of Webb Branded product.
2. 400/420 pieces of TRP product (See states for 400.)
3. Minimum 380 pieces on mix and match (Webb and TRP) product.
4. TRP product SKU's must be ordered in multiples of 20.

Freight terms for mix and match truckload orders:

- Standard freight terms and policies will apply to all Webb branded product.
- Split loads within dealer groups will include a \$25 drop fee per order in USA and a \$75 drop fee per order in Canada.
- Split shipment orders must be pre-approved and meet a 60 piece minimum in USA and 120 piece minimum in Canada.
- Areas that require ferry or barge transportation will be paid to point of debarkation (AK, HI, PR, Canadian islands, etc.)

Ordering Notes:

US Only:

- 60 pieces or 5,000 lbs. qualify for prepaid freight to CON-US.
- 400/420 quantity required for truckload of TRP products (400 qty states: CA, WA, OR).
- Split orders must be within 300 miles and 3 drops.
- Air shipments will be billed collect or third party and require a customer account # for requested carrier. Air shipments cannot be prepaid and add the freight charges to the invoice.

Canada:

- 120 drums or 10,000 lbs qualify for prepaid freight. Webb and TRP qualify for prepaid freight in approved areas.
- 420 quantity required for truckloads. (400 for AB, BC, NB)
- Truckload splits must be approved.
- Split orders must be within 150 miles and 2 drops.
- Areas not reachable by standard commercial ground transportation can be shipped to point of debarkation.
- Air shipments will be billed collect or third party and require a customer account # for requested carrier. Our policy does not allow us to ship orders prepaid freight and add the freight charges to the invoice.